



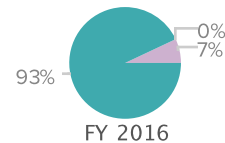
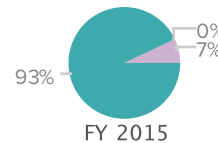
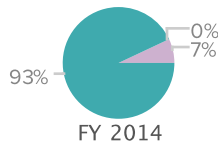
Organization Information

Organization name: Saginaw Arts & Enrichment Commission  
 City: Saginaw Federal ID #: 38-6004647  
 State: MI Year organization founded: 1986  
 County: Saginaw County Organization type: Program or department within a parent organization  
 NISP Discipline: 14 - Multidisciplinary Fiscal year end date: 06-30  
 NISP Institution: 16 - Arts Council/Agency DUNS #  
 NTEE: A26 - Arts Council/Agency Full-time staff:  
 Applicant is not audited or reviewed by an independent accounting firm. Paid FTEs: 1.2  
 A display value of -0% signifies a value of less than +/- 0.5%

Unrestricted Activity	FY 2014	FY 2015	% Change	FY 2016	% Change
<b>Unrestricted Operating Revenue</b>					
Earned Program	\$15,374	\$15,585	1%	\$13,532	-13%
Earned Non-program	\$11,173	\$12,203	9%	\$14,045	15%
<b>Total Earned Revenue</b>	<b>\$26,547</b>	<b>\$27,788</b>	<b>5%</b>	<b>\$27,577</b>	<b>-1%</b>
Investment Revenue	\$525	\$482	-8%	\$521	8%
Contributed Revenue	\$344,940	\$360,081	4%	\$374,099	4%
<b>Total Unrestricted Operating Revenue</b>	<b>\$372,012</b>	<b>\$388,351</b>	<b>4%</b>	<b>\$402,197</b>	<b>4%</b>
Less in-kind	(\$165,845)	(\$175,870)	6%	(\$190,327)	8%
<b>Total Unrestricted Operating Revenue Less In-kind</b>	<b>\$206,167</b>	<b>\$212,481</b>	<b>3%</b>	<b>\$211,870</b>	<b>-0%</b>
<b>Expenses by Functional Total</b>					
Program	\$287,570	\$307,992	7%	\$355,568	15%
Fundraising	\$25,528	\$25,737	1%	\$19,695	-23%
General & Administrative	\$56,314	\$60,125	7%	\$24,301	-60%
<b>Total Operating Expenses</b>	<b>\$369,412</b>	<b>\$393,854</b>	<b>7%</b>	<b>\$399,564</b>	<b>1%</b>
Less in-kind	(\$165,845)	(\$175,870)	6%	(\$190,327)	8%
<b>Total Operating Expenses Less In-kind</b>	<b>\$203,567</b>	<b>\$217,984</b>	<b>7%</b>	<b>\$209,237</b>	<b>-4%</b>
Net Unrestricted Activity - Operating	\$2,600	-\$5,503	-312%	\$2,633	148%
Net Unrestricted Activity - Non-operating			n/a		n/a
<b>Total Net Unrestricted Activity</b>	<b>\$2,600</b>	<b>-\$5,503</b>	<b>-312%</b>	<b>\$2,633</b>	<b>148%</b>
Net Temporarily Restricted Activity	\$0	\$0	n/a		n/a
Net Permanently Restricted Activity	\$0	\$0	n/a		n/a
<b>Net Total Activity</b>	<b>\$2,600</b>	<b>-\$5,503</b>	<b>-312%</b>	<b>\$2,633</b>	<b>148%</b>

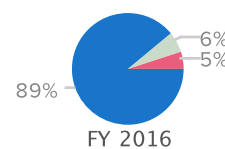
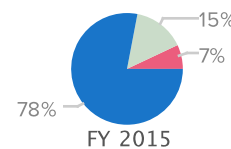
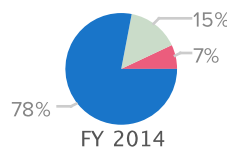
Revenue by Source

Earned Investment Contributed



Expenses by Functional Grouping

Program General & Administrative Fundraising



## Revenue Details

	FY 2014	FY 2015	FY 2016	FY 2016	FY 2016	FY 2016
	Total	Total	Total	Unrestricted	Temporarily Restricted	Permanently Restricted
<b>Operating Revenue</b>						
<b>Earned - Program</b>						
Membership revenue	\$7,690	\$9,594	\$8,795	\$8,795		n/a
Single ticket sales	\$6,378	\$5,896	\$4,617	\$4,617		n/a
Gallery sales			\$120	\$120		n/a
<b>Total earned - program</b>	<b>\$15,374</b>	<b>\$15,585</b>	<b>\$13,532</b>	<b>\$13,532</b>	<b>\$0</b>	<b>n/a</b>
<b>Earned - Non-program</b>						
Gift shop and merchandise fees	\$543	\$703	\$255	\$255		n/a
Advertising revenue	\$600	\$700	\$400	\$400		n/a
Sponsorship revenue	\$10,030	\$10,800	\$13,390	\$13,390		n/a
<b>Total earned - non-program</b>	<b>\$11,173</b>	<b>\$12,203</b>	<b>\$14,045</b>	<b>\$14,045</b>	<b>\$0</b>	<b>n/a</b>
<b>Total earned revenue</b>	<b>\$26,547</b>	<b>\$27,788</b>	<b>\$27,577</b>	<b>\$27,577</b>		<b>n/a</b>

## Saginaw Arts &amp; Enrichment Commission

Contributed	FY 2014	FY 2015	FY 2016	FY 2016	FY 2016	FY 2016
	Total	Total	Total	Unrestricted	Temporarily Restricted	Permanently Restricted
Trustee & board	\$1,900	\$2,200	\$3,106	\$3,106		
Individual	\$250	\$0	\$0	\$0		
Corporate	\$29,000	\$28,650	\$25,400	\$25,400		
Foundation	\$58,068	\$55,755	\$64,749	\$64,749		
State government	\$58,343	\$62,290	\$80,390	\$80,390		
Federal government	\$9,637	\$13,300	\$2,020	\$2,020		
Parent organization support	\$15,400	\$15,400	\$0	\$0		
In-kind operating contributions	\$165,845	\$175,870	\$190,327	\$190,327		
Other contributions	\$6,497	\$6,616	\$8,107	\$8,107		
Net assets released from restriction	\$0	\$0	\$0			
<b>Total contributed revenue</b>	<b>\$344,940</b>	<b>\$360,081</b>	<b>\$374,099</b>	<b>\$374,099</b>		
Operating investment revenue	\$525	\$482	\$521	\$521		
<b>Total operating revenue</b>	<b>\$372,012</b>	<b>\$388,351</b>	<b>\$402,197</b>	<b>\$402,197</b>		
<b>Total operating revenue less in-kind</b>	<b>\$206,167</b>	<b>\$212,481</b>	<b>\$211,870</b>	<b>\$211,870</b>		
<b>Total non-operating revenue</b>						
<b>Total revenue</b>	<b>\$372,012</b>	<b>\$388,351</b>	<b>\$402,197</b>	<b>\$402,197</b>		
<b>Total revenue less in-kind</b>	<b>\$206,167</b>	<b>\$212,481</b>	<b>\$211,870</b>	<b>\$211,870</b>		

## Expense Details

	FY 2014 Total	FY 2015 Total	% Change	FY 2016 Total	% Change	FY 2016 Program	FY 2016 Fundraising	FY 2016 General & Administrative
Personnel expenses - Operating								
W2 employees (salaries, payroll taxes and fringe benefits)	\$49,175	\$49,261	0%	\$51,328	4%	\$23,098	\$15,398	\$12,832
Independent contractors	\$7,949	\$7,330	-8%	\$12,600	72%	\$12,600	\$0	
Professional fees	\$3,873	\$2,461	-36%	\$2,596	5%	\$2,196	\$400	
Total personnel expenses - Operating	\$60,997	\$59,052	-3%	\$66,524	13%	\$37,894	\$15,798	\$12,832
Non-personnel expenses - Operating								
Advertising and promotion	\$13,536	\$16,403	21%	\$9,323	-43%	\$9,323	\$0	\$0
Conferences and meetings	\$7,183	\$7,146	-1%	\$607	-92%	\$86	\$0	\$521
Dues and subscriptions	\$100	\$100	0%	\$100	0%		\$0	\$100
Grant awards and similar amounts paid	\$80,170	\$96,571	20%	\$97,712	1%	\$95,660	\$0	\$2,052
Occupancy costs	\$27,900	\$20,187	-28%	\$24,277	20%	\$16,993	\$3,642	\$3,642
Office and administration	\$1,341	\$1,241	-7%	\$3,156	154%	\$0	\$79	\$3,077
Printing, postage and shipping	\$9,693	\$13,491	39%	\$12,834	-5%	\$11,576	\$176	\$1,082
Travel	\$990	\$940	-5%	\$815	-13%	\$0		\$815
Exhibition costs	\$0	\$0	n/a	\$651	n/a	\$651	\$0	\$0
Productions and events costs	\$679	\$649	-4%	\$8,058	1,142%	\$8,058	\$0	\$0
Other operating expenses	\$166,823	\$178,074	7%	\$175,507	-1%	\$175,327	\$0	\$180
Total non-personnel expenses - Operating	\$308,415	\$334,802	9%	\$333,040	-1%	\$317,674	\$3,897	\$11,469
Total operating expenses	\$369,412	\$393,854	7%	\$399,564	1%	\$355,568	\$19,695	\$24,301
Non-operating personnel expenses	\$0	\$0	n/a	\$0	n/a			
Non-operating non-personnel expenses	\$0	\$0	n/a	\$0	n/a			
Total expenses	\$369,412	\$393,854	7%	\$399,564	1%	\$355,568	\$19,695	\$24,301
Total expenses less in-kind	\$203,567	\$217,984	7%	\$209,237	-4%			
Total expenses less depreciation	\$369,412	\$393,854	7%	\$399,564	1%			
Total expenses less in-kind and depreciation	\$203,567	\$217,984	7%	\$209,237	-4%			

## Balance Sheet

The Balance Sheet, also known as a Statement of Financial Position, shows the accumulated financial results of all the years that an organization has been in operation, and consists of what the organization owns - its assets; what the organization owes - its liabilities; and the difference between its assets and liabilities – its net assets or net worth.

This applicant has not provided any balance sheet data in addition to what is included in the Financial Summary. This may be because the organization's annual expenses are under \$50,000 and they are therefore only required to complete the short form of the Cultural Data Profile or the organization is a program or department within a parent organization.

## Balance Sheet Metrics

The Balance Sheet, also known as a Statement of Financial Position, shows the accumulated financial results of all the years that an organization has been in operation, and consists of what the organization owns - its assets; what the organization owes - its liabilities; and the difference between its assets and liabilities – its net assets or net worth.

This applicant has not provided enough data to calculate these metrics. This may be because the organization's annual expenses are under \$50,000 and they are therefore only required to complete the short form of the DataArts Survey.

## Attendance

In-person Participation	FY 2014	FY 2015	% Change	FY 2016	% Change
In-person participation - paid	240	230	-4%	225	-2%
In-person participation - free	3,970	5,562	40%	5,558	-0%
<b>Total in-person participation</b>	<b>4,210</b>	<b>5,792</b>	<b>38%</b>	<b>5,783</b>	<b>-0%</b>

Types of In-person Attendance	FY 2014	FY 2015	% Change	FY 2016	% Change
Registrants for classes/workshops			n/a	137	n/a
Festival attendees			n/a	3,700	n/a
<b>Total in-person participation</b>	<b>4,210</b>	<b>5,792</b>	<b>38%</b>	<b>5,783</b>	<b>-0%</b>

Attendance Ages	FY 2014	FY 2015	% Change	FY 2016	% Change
Children (18 and under)	1,333	2,064	55%	1,398	-32%
Children served in schools			n/a	1,398	n/a
Seniors			n/a	2,000	n/a
Adults			n/a	2,385	n/a

Other Participation	FY 2014	FY 2015	% Change	FY 2016	% Change
Virtual attendance	8,190	0	-100%		n/a
Grant applicants			n/a	71	n/a
Grant recipients			n/a	69	n/a
People engaged in advocacy			n/a	17	n/a

## Staffing

Staff & Non-Staff Statistics	FY 2014	FY 2015	% Change	FY 2016	% Change
Part-time permanent employees	3	3	0%	2	-33%
Part-time permanent employees - FTEs	1.1	1.1	0%	1.2	9%
Number of part-time or one-time volunteers	62	62	0%	62	0%
Part-time or one-time volunteers - FTEs	20.5	20.5	0%	0.75	-96%
Independent contractors	23	32	39%	18	-44%
Number of interns and apprentices	1	1	0%	1	0%

Artistic Staff & Non-Staff Statistics	FY 2014	FY 2015	% Change	FY 2016	% Change
Independent contractors that are artists	23	32	39%	18	-44%

## Program Activity

	FY 2014	FY 2015	% Change	FY 2016	% Change
Temporary exhibits	8	8	0%	11	38%
Distinct classes/workshops	7	8	14%	8	0%
Total classes/class sessions	0	0	n/a	8	n/a
Programs offered in schools	1	1	0%	1	0%
Hours of programming in schools			n/a	198	n/a
Number of schools served			n/a	20	n/a
Artists placed in schools			n/a	29	n/a
Fairs/festivals/parades			n/a	4	n/a
Distinct publications	1	1	0%	0	-100%
Publications distributed	7,200	7,200	0%	0	-100%